

## The Science of Success – What To Do and Why It Works

When Napoleon Hill studied over 500 of the world's most successful and wealthy business leaders of his time, such as Andrew Carnegie, Henry Ford, Charles M. Schwab, John D. Rockefeller, and others, he discovered and synthesized what they did to drive to that level of success. These principles are still valid today and we can emulate these great business leaders by applying these principles to drive success in our own lives and businesses.

We know what to do, but why do these principles work?

These proven methodologies accelerate results by tapping into biology through the power of your unconscious mind and into Quantum Physics through Universal Laws. While it's true that these principles and methodologies have been used by super successful business leaders for generations, it's only been recently that we've understood the science behind them.

In this program, Peter D. Winiarski (Pete), founder and president of Win Enterprises, LLC, will share the science behind these foundational principles of success and goal achievement. While we find that knowing "how" is sufficient to achieve great results, many people desire to satisfy their curiosity to understand "why" they work as well. For some people, once they understand "why" they buy in more completely and find they perform even better.

The content in this workshop augments many of the other programs that Win Enterprises LLC offers, and can be part of a more complete agenda to help your whole team understand and utilize these principles.

This program is typically an all-day workshop, but the content can be customized to fit durations from a 1-hour keynote to multiple days of in-depth content tailored for your organization. It also fits perfectly as part of a longer-term leadership development or success skills program. This workshop also complements the Win Enterprises LLC "Fast Results" Coaching program.

You will learn:

- The proper way to *Define, Reinforce, and Act Now!* to achieve your goals
- There are biology and physics at work to help you achieve the results you desire
- The type of goals to set that will lead to higher performance
- The power of *action* and *accountability* to drive your results
- How you block your own success and what to do about it

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Pete Winiarski is President and Founder of Win Enterprises, LLC. In addition to his coaching and consulting work, he is the author of *Act Now! A Daily Action Log for Achieving Your Goals in 90 Days*. For more information, visit us at [www.DailyActionLog.com](http://www.DailyActionLog.com), [www.PeteWiniarski.com](http://www.PeteWiniarski.com) or [www.WinEnterprisesLLC.com](http://www.WinEnterprisesLLC.com).